

Administrative Services
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Memo

To: Raymore-Peculiar Board of Education
Dr. Kari Monsees – Superintendent of Schools

From: Ryan Gooding, Director of Technology

Date: April 18, 2019

Re: Cable Upgrade, E Rate RFP

Background Information:

As a districts infrastructure improves, upgrades need to be made to the cabling and wiring within the building to support the routing of data traffic. Raymore and Peculiar Elementary are two of our oldest buildings and were initially cabled for data in 1997. The cabling upgrade will address existing performance issues and enhance wireless performance while addressing the increased number of devices expected to connect to our network over the next 5 years.

A Request for Proposals (RFP) process was conducted by Raymore-Peculiar School District Administration using the E Rate process and made available to vendors across the country via the USAC web portal. The E Rate program provides discounts to assist schools and libraries in the United States to obtain affordable Internet access with a focus on delivering internet to the classroom. Discounts for support depend on the level of poverty and the urban/rural status of the population served and range from 20% to 90% of the costs of eligible services. The Raymore-Peculiar School District estimates to receive a 50% reimbursement of funds for this purchase. E Rate Proposals were received from four (4) vendors.

| Final Bid Tabulations | |
|-----------------------|-------------|
| VENDOR | Base Bid |
| Yellow Dog | \$43,812.15 |
| Lan-Tel | \$63,911.00 |
| P 1 | \$87,785.00 |
| AOS/Converge One | \$89,960.00 |

Technology has allocated funds in the 2019-20 budget proposal presented during the March work session for this purchase.

Administrative Recommendation

The Administration recommends that the Board of Education approve the new structured Cabling bid for \$43,812.15 from Yellow Dog.

Please contact Ryan Gooding with any questions at (816) 892-1632. Thank you for your consideration.