

Memo

To: Raymore-Peculiar Board of Education
Dr. Kari Monsees – Superintendent of Schools

From: Ryan Gooding, Director of Technology

Date: April 18, 2019

Re: Desktop Computers

Background Information:

A Request for Proposals (RFP) process was conducted by Raymore-Peculiar School District Administration to procure pricing for 170 desktop computers and 130 monitors to be used in district classrooms. RFP requests were sent to twenty (20) known entities as well as advertising on the Raymore-Peculiar School District website. The desktop computers will replace aging devices and maintain our replacement cycle for hardware presented to the Board in 2015.

Proposals were received from twelve (12) entities. All proposals were considered in the evaluation process. The bid included price requests for Dell desktops and monitors. Vendors were asked to give unit and warranty price per unit. Once final prices were received for items requested in the RFP, technology staff re-evaluated opportunities to adjust configurations within buildings to maximize impact while containing costs to stay within the projects budget.

The Dell desktops were selected for a number of reasons, including their affordable price, dependable performance and affordable warranty that will increase daily uptime and the life of the machine over the next 4 years.

The purchase includes 111 desktop computers and 95 monitors to be used at the Academy, Stonegate and ASC. These computers directly impact students and teachers and upgraded machines are needed in order to provide hardware for classroom curriculum and instruction.

Recommendation:

Purchase 111 desktop computers and 95 monitors from Dell Computer Company for \$69,994.00.

Please contact Ryan Gooding with any questions at (816) 892-1632. Thank you for your consideration.

Bid Tabulation for 111 Desktop Computers and 95 Monitors

Vendor	Type of Computer	Unit Price	Unit Total w/ 4 Year Warranty	Total w/ 3 Year Warranty	Shipping	130 20" Monitors		Total w/ 4 Year Warranty, Monitor and Shipping	Total w/ 3 Year Warranty, Monitor and Shipping
						Unit	Total		
Computer Upgrade King	Stratos micro	\$609.00	No Bid	\$609.00	\$0.00	\$95.00	\$9,025.00	#VALUE!	\$76,624.00
Hypertec Direct	Dell Optiplex 3060	\$585.00	No Bid	\$622.00	\$0.00	\$151.00	\$14,345.00	#VALUE!	\$83,387.00
Y&S Technologies	Lenovo 10SUS92G00	\$575.00	\$612.00	\$575.00	\$0.00	\$90.00	\$8,550.00	\$76,482.00	\$72,375.00
Dell	Optiplex 3060	\$479.31	\$539.00	\$499.99	\$0.00	\$107.00	\$10,165.00	\$69,994.00	\$65,663.89
Mvation Worldwide	Dell Optiplex 3060	\$755.01	\$955.01	\$855.01	\$0.00	\$173.59	\$16,491.05	\$122,497.16	\$111,397.16
Adorama	Dell Optiplex 3060	\$755.30	\$857.00	\$793.25	\$0.00	\$154.00	\$14,630.00	\$109,757.00	\$102,680.75
GloPro Consulting	Dell Optiplex 3060	\$879.86	\$1,000.28	\$924.82	\$0.00	\$209.99	\$19,949.05	\$130,980.13	\$122,604.07
CDW Government	Acer Veriton M4660GMT	\$660.00	No Bid	\$692.00	\$0.00	\$118.00	\$11,210.00	#VALUE!	\$88,022.00
Troxell	Dell Optiplex 3060	\$671.19	No Bid	\$710.74	\$0.00	\$93.43	\$8,875.85	#VALUE!	\$87,767.99
DakTech	DTRYN310I DakTech Orion H310I		\$693.00	\$0.00	\$0.00	\$135.00	\$12,825.00	\$89,748.00	\$12,825.00
SHI	Dell Optiplex 3060	\$518.89	\$675.16	\$585.01	\$0.00	\$128.35	\$12,193.25	\$87,136.01	\$77,129.36
RTI	HPSFF Pro Desk 400G5	\$637.00	\$637.00	\$662.00	\$0.00	\$99.00	\$9,405.00	\$80,112.00	\$82,887.00

Bid Tabulation for 170 Desktop Computers and 130 Monitors

Vendor	Type of Computer	Unit Price	Unit Total w/ 4 Year Warranty	Total w/ 3 Year Warranty	Shipping	130 20" Monitors		Total w/ 4 Year Warranty, Monitor and Shipping	Total w/ 3 Year Warranty, Monitor and Shipping
						Unit	Total		
Computer Upgrade King	Stratos micro	\$609.00	No Bid	\$609.00	\$0.00	\$95.00	\$12,350.00	Incomplete Bid	\$115,880.00
Hypertec Direct	Dell Optiplex 3060	\$585.00	No Bid	\$622.00	\$0.00	\$151.00	\$19,630.00	Incomplete Bid	\$125,370.00
Y&S Technologies	Lenovo 10SUS92G00	\$575.00	\$612.00	\$575.00	\$0.00	\$90.00	\$11,700.00	\$115,740.00	\$109,450.00
Dell	Optiplex 3060	\$479.31	\$539.00	\$499.99	\$0.00	\$107.00	\$13,910.00	\$105,540.00	\$98,908.30
Mvation Worldwide	Dell Optiplex 3060	\$755.01	\$955.01	\$855.01	\$0.00	\$173.59	\$22,566.70	\$184,918.40	\$167,918.40
Adorama	Dell Optiplex 3060	\$755.30	\$857.00	\$793.25	\$0.00	\$154.00	\$20,020.00	\$165,710.00	\$154,872.50
GloPro Consulting	Dell Optiplex 3060	\$879.86	\$1,000.28	\$924.82	\$0.00	\$209.99	\$27,298.70	\$197,346.30	\$184,518.10
CDW Government	Acer Veriton M4660GMT	\$660.00	No Bid	\$692.00	\$0.00	\$118.00	\$15,340.00	Incomplete Bid	\$132,980.00
Troxell	Dell Optiplex 3060	\$671.19	No Bid	\$710.74	\$0.00	\$93.43	\$12,145.90	Incomplete Bid	\$132,971.70
DakTech	DTRYN310I DakTech Orion H310I		\$693.00	\$0.00	\$0.00	\$135.00	\$17,550.00	\$135,360.00	\$17,550.00
SHI	Dell Optiplex 3060	\$518.89	\$675.16	\$585.01	\$0.00	\$128.35	\$16,685.50	\$131,462.70	\$116,137.20
RTI	HPSFF Pro Desk 400G5	\$637.00	\$637.00	\$662.00	\$0.00	\$99.00	\$12,870.00	\$121,160.00	\$125,410.00