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RAYMORE-PECULIAR SCHOOL DISTRICT

Memo

To: Raymore-Peculiar Board of Education
Dr. Kari Monsees – Superintendent of Schools

From: Ryan Gooding, Director of Technology

Date: May 16, 2019

Re: Google Chromebooks

Background Information:

District Administration conducted a Request for Proposals (RFP) to secure pricing for 1100 convertible Chromebooks to be used as take-home devices for our 6th and 9th-grade students. RFP requests were sent to twenty (20) known entities and advertised on the Raymore-Peculiar School District website.

The bid included price requests for Acer Chromebooks. Proposals were received from six (6) entities. All proposals were considered in the evaluation process. Vendors were asked to give a unit price, management console price, service price, and warranty price per unit.

The Dell Chromebooks were selected for several reasons, including their price, long battery life, rugged build, portable nature, availability of replacement parts, student repair opportunities, and teacher feedback regarding how the device fits the instructional needs for the majority of our curriculum.

All devices will be covered under either a 3-year or 4-year Accidental Device Protection (ADP) Warranty. Highlights of this warranty include the following:

- 4-year warranty for high school devices - covers up to 4 repairs over the life of the warranty.
- 3-year warranty for middle school devices - covers up to 3 repairs over the life of the warranty.
- Includes one battery replacement per year per device
- Covers accidental damages incurred at home or school including liquid damages and unintentional drops
- Covers operational or structural failures under normal operating conditions or handling

In addition, vendors were required to issue a buyback credit for district Chromebooks approved for surplus during the April Board meeting. Vendors agreed to provide a credit to the final purchase price once quantity and condition of surplus Chromebooks have been verified. Vendors are responsible for providing free packaging and shipping of all items. All RFP's included a detailed condition pricing grade with grading criteria indicating compensation for Chromebooks in good, acceptable, and poor condition. Administration used these pricing guides to estimate final credit during the evaluation process for each vendor. The bid tabulation below indicates price with no credit, a credit will be applied once the vendor is able to evaluate surplus devices.

Bid Tabulation for 1100 Convertible Chromebooks

Vendor	Model	Unit Price	Chrome Management Unit Price	White Glove Service Unit Price	4 Year Unit ADP Warranty	3 Year Unit ADP Warranty	Shipping	550 Devices Total Price w/ 4 Year ADP Warranty	550 Devices Total Price w/ 3 Year ADP Warranty	Total Cost to District
Dell	Dell 3100 2 in 1	\$281.00	\$23.50	\$0.00	\$65.00	\$31.50	\$0.00	\$203,225.00	\$184,800.00	\$388,025.00
CDW	Acer C751T	\$285.00	\$24.50	\$10.00	\$75.00	\$60.00	\$0.00	\$216,975.00	\$208,725.00	\$425,700.00
Troxell	Acer C751T	\$333.58	\$23.50	\$8.33	\$55.32	\$41.49	\$0.00	\$231,401.50	\$223,795.00	\$455,196.50
Riverside Technologies	Acer 751T	\$338.00	\$24.00	\$9.00	\$239.00	\$109.00	\$0.00	\$335,500.00	\$264,000.00	\$599,500.00
Tierney	Acer C751T	\$379.87	\$24.00	\$6.50	\$64.00	\$49.00	\$0.00	\$260,903.50	\$252,653.50	\$513,557.00
Eastern Data, Inc.	Acer R751T	\$333.95	\$23.76	\$7.75	\$223.51	\$99.34	\$0.00	\$323,933.50	\$255,640.00	\$579,573.50
RCN Technologies	Acer C751T	\$339.93	\$25.23	\$6.00	\$280.39	\$134.87	\$0.00	\$358,352.50	\$278,316.50	\$636,669.00

Recommendation: Purchase 1100 Dell Chromebook computers from Dell for \$388,025.00. This includes all middle school units covered under a 3-Year Accidental Device Protection (ADP) Warranty and all high school devices covered under a 4-year (ADP) Warranty. Additional credit will be applied to purchase once surplus buyback is complete.